

# LISA M. MARCHESE

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## PROFESSIONAL SUMMARY

Diligent, versatile, and seasoned trial attorney with extensive litigation, advice and counseling experience in complex commercial and financial disputes. Has tried to verdict over 100 jury trials in United States federal and state courts combined while providing expertise in international commercial litigation, government contract formation, administration, and counseling on a wide range of performance disputes and compliance matters. Has advised and counseled international clients on a wide range of compliance matters involving federal and state laws of the United States and has extensive experience in alternate dispute resolution and international mediations and arbitrations. Demonstrates exceptional leadership not only through her law career but as a knowledgeable mentor and adjunct professor of law at top universities. Named as one of America's Leading Business Lawyers by Chambers USA, Best Lawyers in America for Commercial Litigation and Construction Law by Best Lawyers, and consistently maintaining a top spot of the "Top 50 Washington Super Lawyers" and "Top 100 Super Lawyers," among countless other awards.

## RELATED PRACTICES

Commercial Litigation  
International Arbitration  
Mediation & Alternate Dispute Resolution

Crisis Management  
Risk Assessment Advise & Counseling  
International Commercial Practices

Communications & Business English  
Energy Regulation and Litigation  
Internal Corporate Investigations

## EDUCATION

Oxford Seminars **2019**  
**TESOL/TESL/TEFL Certification**

Ambasciata d'Italia in Washington, DC  
**Dichiarazione di Valore – *Juris Doctor - Law***

Georgetown University Law Center  
**Juris Doctor** **1987**  
Law review

Catholic University of America  
**B.A. (*Summa Cum Laude*)** **1984**  
Phi Beta Kappa  
Harry S. Truman Scholar, Washington State

## AWARDS AND RECOGNITIONS

Named to America's Top 100 Civil Defense Litigators **2018**  
Named "America's Leading Business Lawyers," Litigation: General Commercial, Chambers, USA **2013 – 2018**  
Named one of the Best Lawyers in America, Commercial Litigation and Construction Law, Best Lawyers **2013 – 2018**  
Named "Top 50 Washington Women Super Lawyers" **2013 – 2017**  
Named "Top 100 Super Lawyers" **2013 – 2016**  
Listed as a Washington Super Lawyer **2006, 2009 – 2018**  
Local Litigation Star, Alaska, Benchmark Litigation **2015**  
Local Litigation Star, Washington, Benchmark Litigation **2015**  
Named a "Top Female Trial Attorney," Law 360 **2012**  
Named a "Top Women Washington Lawyers," Law & Politics **2010**  
Named "Top Lawyer in Washington," Washington CEO Magazine **2008**  
Named "Top Lawyer in Washington," Avvo Inc. **2008**  
Inducted into American Board of Trial Advocates **2008**

## RELATED EXPERIENCE

<i>Smile Communications Group, Milano, Italy</i> <b>Consultant &amp; Communications Instructor</b>	<b>2019 - Present</b>
<i>Davis Wright Tremaine LLP, Seattle, WA</i> <b>Partner</b>	<b>2015 – 2018</b>
<i>Dorsey &amp; Whitney, Seattle, WA</i> <b>Partner, Trial Department Head, Seattle and Anchorage</b>	<b>2008 – 2015</b>
<i>Stafford Frey Cooper, Seattle, WA</i> <b>Shareholder</b>	<b>1998 – 2006</b>
<i>King County Prosecutor's Office, Seattle WA</i> <b>Senior Deputy Prosecuting Attorney</b>	<b>1989 – 1998</b>
<i>United States Senate, Washington, D.C.</i> <b>Legislative Assistant to Hon. Daniel J. Evans</b>	<b>1983 – 1988</b>
<i>United States Senate, Washington, D.C.</i> <b>Legislative Assistant to Hon. Daniel J. Evans</b>	<b>1979 – 1983</b>

## TEACHING EXPERIENCE

<i>Catholic Community Services of King County</i> <i>Youth Tutoring Program</i> <b>Academic Tutor</b>	<b>2018 - Present</b>
<ul style="list-style-type: none"> <li>• Teach reading, math and science to elementary and middle school students in educational enrichment program serving public housing communities in Seattle, WA.</li> </ul>	
<i>American Board of Trial Advocates Foundation Masters in Trial Program</i> <b>Instructor</b>	<b>2014 – Present</b>
<ul style="list-style-type: none"> <li>▪ Teach all skills of trial practice for MIT programs offered to Bar Associations through the world.</li> <li>▪ Served as teaching faculty for international programs in Berlin, Germany and Dublin, Ireland.</li> </ul>	
<i>American Board of Trial Advocates Foundation Masters in Trial Program</i> <b>Instructor</b>	<b>2008 – Present</b>
<ul style="list-style-type: none"> <li>▪ Teach all skills of trial practice for MIT programs offered to Bar Associations throughout United States.</li> </ul>	
<i>Seattle University School of Law, Seattle, WA</i> <b>Adjunct Professor of Law</b>	<b>2000 – Present</b>
<i>University of Washington School of Law, Seattle, WA</i> <b>Adjunct Professor of Law</b>	<b>2000 – 2010</b>
<i>National Institute of Trial Advocacy</i> <b>Faculty Member &amp; Instructor</b>	<b>2000 – 2010</b>

## PROFESSIONAL AND COMMUNITY ACTIVITIES

<i>Pacific Northwest Defense Coalition</i> <b>Member</b>	<b>2014 – Present</b>
<i>Litigation Counsel of America</i> <b>Fellow</b>	<b>2008 – Present</b>

<i>The William L. Dwyer American Inn of Court</i> <b>Member Emeritus</b>	<b>2000 – Present</b>
<i>Puget Sound Association of Phi Beta Kappa</i> <b>Member, Board of Trustees</b>	<b>2009– 2013</b>
<i>Italian American Chamber of Commerce of the Pacific Northwest</i> <b>Member, Board of Directors</b>	<b>2014 – Present</b>
<i>Washington Defense Trial Lawyers</i> <b>Member, Board of Trustees</b> <b>Member, Product Liability Committee</b>	<b>2010 – 2016</b> <b>2008 – 2011</b>
<i>Federal Bar Association of the Western District of Washington</i> <b>Member</b>	<b>2000 - Present</b>

## LANGUAGE SKILLS

**English:** Native Proficiency  
**Italian:** Business Proficiency (CEFRL – C1)

## NEWS

Municipality of Anchorage Settles with Davis Wright Tremaine Client, PND Engineers	<b>2017</b>
Chambers USA Recognizes Davis Wright Tremaine LLP in 33 Practice Areas and Names 89 Attorneys “Leading Lawyers for Business”	<b>2016</b>
Interview, “Trial Pros: Davis Wright’s Lisa Marchese,” Law360	<b>2016</b>
“How Top Trial Lawyers Derail Experts on Cross-Examination,” Law360	<b>2015</b>
Chambers USA Recognizes Davis Wright Tremaine LLP in 31 Practice Areas and Names 86 Attorneys “Leading Lawyers for Business”	<b>2015</b>
Seven Attorneys Join Davis Wright Tremaine LLP in Seattle and Anchorage, Enhancing the Firm’s Government Contracting, Litigation, and Construction Practices	<b>2015</b>

## PUBLICATIONS

Litigation News, Washington State Bar Association “Witness Preparation: What to Do, What Not to Do, and Best Practices”	<b>2013</b>
Litigation News, Washington State bar Association “Choosing a Theme for Trial: In a Courtroom, the Facts Don’t Speak for Themselves”	<b>2011</b>
IPBA Journal “Representing Asian Clients in High Stakes US Jury Trials – A Conceptual Framework And Basic Considerations”	<b>2017</b>

## PRESENTATIONS

Trial Strategies from the Experts CLE, Seattle, WA, USA “Persuasion & the Art of Story Telling”	<b>2017</b>
Davis Wright Tremaine Monthly Business CLE, Seattle, WA, USA “On Time & On Budget: Risk Mitigation Strategies for Successful Management of Construction Projects”	<b>2017</b>

Pacific Northwest Defense Coalition Cybersecurity Seminar, Microsoft Campus, Redmond, WA, USA "Cybersecurity Requirements for Federal Contractors"	<b>2017</b>
2016 Annual Tort Law Update, Washington Defense Trial Lawyers, Seattle, WA, USA "Delivering Persuasive Openings and Closings"	<b>2016</b>
Pacific Northwest Defense Coalition, Seattle, WA, USA "Insider threat Assessment & Cybersecurity"	<b>2016</b>
Washington Defense Trial Lawyers Annual Convention, Whistler, British Columbia "The Art of Persuasion at Trial"	<b>2016</b>
Davis Wright Tremaine, Anchorage, AL, USA "Cleaning Up After the Federal Government in Alaska: Environmental Strategies and Policy Considerations for Landowners and Contractors on Contaminated Land"	<b>2015</b>
Lorman CLE: Tricks Traps and Ploys Used in Construction Scheduling in Washington "Claims Avoidance and Risk Management"	<b>2014</b>
Advanced Trial Advocacy Institute, Seattle University School of Law, WA, USA "Jury Selection"	<b>2014</b>
Washington Defense Trial Lawyers Annual Construction Law Update "Differing Site Conditions: Identifying and Managing Subsurface Risks"	<b>2013</b>
Washington State Bar Association Annual Litigation Section Seminar "Closing Argument: Bringing it all Home"	<b>2011</b>
King County Bar Association, Young Lawyer's Division "An Introduction to Motions Practice"	<b>2010</b>
Lorman CLE, Managing the Construction Project to Maximize Profit & Safety in Alaska "Risk Management in Public & Private Construction Projects"	<b>2010</b>
Washington Defense Trial Lawyers CLE "Early Risk Assessment & Mediation Strategies"	<b>2010</b>
NBI "Working with Expert Witnesses"	<b>2008</b>
NBI "A View from Their Bench: Evidence and Expert Testimony best Practices"	<b>2008</b>
IPBA Annual Conference, Los Angeles, CA, USA "Representing Asian Clients in High Stakes U.S. Jury Trials"	<b>2008</b>
Lorman, Seattle, WA, USA "Rule of Evidence in Washington: Hearsay"	<b>2008</b>
NBI "Advanced Expert Witness Deposition Tactics: How to Defend Your Expert's Deposition"	<b>2007</b>
NBI "What Civil Judges Need You to Know"	<b>2007</b>

NBI "Dirty Litigation Tactics: How to Deal with the Rambo Litigator"	<b>2007</b>
Construction, An Owner's Challenges, Dorsey & Whitney Construction Practice Group Client Symposium, Minneapolis, MN "Selecting the Contractor and Design Professional"	<b>2007</b>
Dorsey & Whitney White Collar Practice Group Symposium, Seattle, WA "Critical Early Decisions in Internal Investigations"	<b>2007</b>
NBI "Advanced Expert Witness Deposition Tactics"	<b>2006</b>
Washington Defense Trial Lawyers "Opening Statements"	<b>2006</b>
University of Washington School of Law Staff Colloquium "Lord Mansfield & American Jurisprudence"	<b>2006</b>